

CUSTOMER SOUNDBITE | HEALTHCARE SECTOR

BLACK PEAR SOFTWARE

LINE OF BUSINESS

Design and delivery of eHealth interoperability and integration toolkits and clinical workflow applications to provide real-time access to accurate patient information, outcomes, service availability and transfer of care.

REQUIREMENT

A network provider that could connect Black Pear's existing AWS resources into the N3 network in a secure and compliant way.

RATIONALE

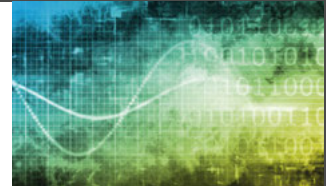
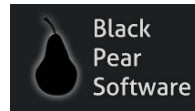
Black Pear wanted to extend its use of AWS to include production systems and SaaS delivery to be able to:

- Devote more effort to application development than infrastructure management
- Leverage AWS's hyperscale resources and capabilities to accelerate delivery, underpin agility and bolster security
- Achieve significant economies while optimising performance and output.

CLIENT VERDICT

"Kudos to Redcentric for being the only provider to have already recognised the need for Public Cloud to N3/HSCN connectivity when we came calling, and to make possible what was a key strategic and operational advance for Black Pear. Praise too for their very professional, straightforward approach, from the clarity and precision of the costings to the on-time, to-plan deployment via AWS Direct Connect."

DUNMAIL HODKINSON, CTO



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